

T E S L A

## 置換電動車攜手邁向碳中和目標 香港放射治療師協會 專屬限定優惠



隨著《香港電動車普及化路線圖》的公布，配合環保及智慧城市的發展，香港政府積極投入所需資源並制定相關策略和措施，為車主帶來便利無憂的電動車駕駛生活及滿足充電需要。

Tesla 亦致力響應政府計劃，為香港放射治療師協會<sup>1</sup> 提供置換電動車優惠<sup>2</sup>，攜手推動香港於 2050 年前實現碳中和的目標，向『零碳排放·清新空氣·智慧城市』的願景邁進。

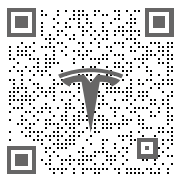
**HK\$20,000**  
置換購車積分

置換 trade-in 你現有的燃油車輛，可於購買全新 Tesla 時享有額外 HK\$20,000 購車積分，同時尊享特快交付。

**0% APR**  
免息分期貸款計劃<sup>3</sup>

透過 Tesla 指定合作銀行作電動車貸款，可享低至 0 % 年利率，長達 60 個月免息分期貸款計劃。

以 Model 3 (後驅版) 為例，貸款額為 HK\$341,200 (一換一價)，60 個月免息分期貸款約 HK\$5,686.7 / 月。



如需聯絡產品專員，請在辦公時間致電預約  
(星期一至日，早上 10 時至晚上 7 時)

**3974-0254**

<sup>1</sup> 合資格客戶為 Tesla 香港特選企業和機構的員工及會員，顧客在購買時必須於訂購後七日內遞交有效身份證明(員工證、會員證或公司名片)以享優惠。所有優惠名額有限，先到先得。優惠有效期為 2023 年 2 月 13 日至 3 月 31 日，客戶須以燃油車置換新車以享有上述優惠。<sup>2</sup> 優惠適用於指定 Model 3 及 Model Y 型號，並受條款及細則約束，詳情請向本公司查詢。Tesla 保留隨時修訂本優惠任何條款及細則之權利，包括取消、終止、修改或停止優惠，而毋須另行通知。如有任何爭議，Tesla 保留最終解釋及決定權。<sup>3</sup> Tesla 合作銀行為 OCBC Wing Hang Bank Limited 華僑永亨銀行、WeLab Bank 及富融銀行，顧客只能接納其中一間機構提供的免息貸款計劃，有關貸款計劃詳情，條款細則及最終審批決定將由相關金融合作機構所決定。

T E S L A

# Replacing Gasoline Vehicles with Electric Vehicles Working Together for Carbon Neutrality



With the "Hong Kong Electric Vehicle Popularization Roadmap", and together with the vision of "Zero Carbon Emissions • Clean Air • Smart City", the HKSAR Government has actively invested in the required resources and formulated relevant strategies to bring convenient and seamless electric vehicle driving and charging experience to car owners.

Tesla is committed to support and drive the industry transformation by providing exclusive offers to Hong Kong Association of Radiation Therapists <sup>1</sup> for a new Tesla electric vehicle purchase <sup>2</sup>.

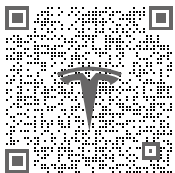
**HK\$20,000**  
Trade-in Credit

Trade-in your current vehicle with internal combustion engine for a new Tesla to enjoy additional HK\$20,000 credit as well as the privilege of priority delivery.

**0% APR**  
Interest-free  
Installment Plan <sup>3</sup>

If you apply for any electric vehicle financing with Tesla's partnering banks, you are eligible for the installment plan up to 60-month interest-free.

Take Model 3 (Rear-Wheel Drive) as an example, with total financing amount HK\$341,200 (after 'One-for-One Replacement' scheme), monthly installment amount will be around HK\$5,686.7 with 60-month installment period.



Contact us to schedule a test drive and learn more.  
(Mon - Sun, 10AM - 7PM)

**3974-0254**

<sup>1</sup>Eligible clients are employees and members of designated corporations and organizations of Tesla Corporate Program in Hong Kong, and must submit a valid identification document (business card, membership card or staff card) within 7 days upon the order date for the offers. All offers are limited and on a first-come-first-served basis. <sup>2</sup> Offers are available from 13 Feb - 31 Mar 2023, the client must trade-in with a gasoline vehicle to enjoy the offers. Offers are applicable to specific trims of Model 3 and Model Y only. Terms and conditions apply, please contact us for details. Tesla reserves the right to change any terms and conditions without prior notice, including cancel, terminate, revise or change the offers. <sup>3</sup> Tesla's partnering banks are OCBC Wing Hang Bank Limited, WeLab Bank and Fusion Bank, the client must only accept one interest-free installment plan from one of the aforementioned banks. The financial institution reserves the right for any final decision on the offer details, terms and conditions, and approval.